

State of EVs 2026

Electric cars, vans, trucks and buses



- 104,000** | **battery** electric (BEV) and **54,000** plug-in hybrid vehicles (PHEV) sold in H1 2026.
- 117%** | EV sales growth year on year, while petrol and diesel sales fell 14%.
- 196** | **EV models available** - comprising 125 BEVs and 71 PHEVs
- 0.04%** | of Australia's ~5 million commercial vehicles are electric – barely 1,000 commercial vehicles.

Available EV Models
more choice than ever

153 models
in 2025

196 models
in 2026

125
BEVs

71
PHEVs



5
utes



16
vans



30
trucks



19
buses

Light vehicles

- There were approximately **450,000 BEVs** and **160,000 PHEVs** on Australian roads at 30 June, with the total EV fleet approaching 800,000 by year's end at the upper end of forecasts.
- **Top sellers (H1 2026):** Tesla Model Y (20,400), BYD Sealion 7 (12,500), BYD Shark 6 PHEV (9,500), BYD is now Australia's second most popular car brand, a close second to a legacy car giant that has topped the charts for two decades.
- **Australia's most affordable EV**, the BYD Atto 1, starts from \$19,990, in September 2026, opening EV ownership to new drivers
- **EV uptake is growing** in outer-suburban areas. Tarneit in Melbourne's west is the nation's number one postcode for uptake
- **The used EV market is growing fast:** used EV sales through Pickles grew 150% in FY26 with a 100% auction clearance rate, and average battery state of health across 2,500+ tested vehicles is 96%.
- **Internationally, Australia has caught up to the global average** – well ahead of the USA, Japan, Canada and New Zealand, though still trailing the UK and Singapore.

Heavy and commercial vehicles



Vans

market share above 1% for the second year running; 16 electric van models available; 2026 saw the first two electric vans retail below \$50,000.



Trucks

of roughly 35,000 trucks sold in 2025, barely 200 were electric. Light trucks account for 73% of e-truck sales this year. 30 electric truck models (over 4.5t) are now on the market.



Buses

almost one third of H1 bus sales were electric – 62% higher market share than in calendar 2025 – driven by government public transport targets. 19 models available.

Australian truck operators receive zero purchase support, against incentives of up to ~A\$250,000 per vehicle in the UK. China's monthly electric truck share passed 50% in December 2025.

A manufacturing milestone was achieved when the first Australian-made OEM electric trucks rolled off Volvo's Wacol (Qld) production line in 2026.

The Productivity Commission found mass limits and road access restrictions that disproportionately affect electric trucks could be costing up to \$4.4 billion a year; Treasurers have agreed a \$400 million reform package.

A multi-speed transition

Market share of new electric vehicles across vehicle types in H1 2026



Australian truckies receive zero support to go electric

Incentive per electric truck (approx. AUD).

